

KEY FIGURES

(in euros, unless stated otherwise)

| | 2014 | 2013 | 2012 | 2011 |
|--|------------|------------|------------|------------|
| Results (in millions of euros) | | | | |
| Net turnover | 882.4 | 849.0 | 772.5 | 628.5 |
| Operating profit (EBIT) | 43.6 | 33.9 | 32.7 | 34.8 |
| Net profit | 26.1 | 19.0 | 23.3 | 40.3 |
| Free cash flow ¹⁾ | 38.3 | -30.9 | -19.9 | 16.9 |
| Balance sheet data (in millions of euros) | | | | |
| Group equity | 275.9 | 240.0 | 239.8 | 214.6 |
| Net debt | 152.3 | 183.5 | 143.8 | 115.7 |
| Balance sheet total | 622.6 | 579.6 | 589.7 | 434.0 |
| Capital employed ²⁾ | 452.1 | 447.1 | 407.5 | 349.2 |
| Investments in property, plant and equipment | 10.6 | 6.8 | 22.8 | 11.2 |
| Ratios (in %) | | | | |
| ROCE | 9.6 | 7.6 | 8.0 | 10.0 |
| ROE | 9.5 | 7.9 | 9.7 | 18.8 |
| Operating profit/turnover | 4.9 | 4.0 | 4.2 | 5.5 |
| Net profit/turnover | 3.0 | 2.2 | 3.0 | 6.4 |
| Data per share ³⁾ | | | | |
| Number of issued shares at year-end | 24,864,956 | 24,402,849 | 23,863,432 | 21,094,760 |
| Weighted average number of issued shares | 24,685,681 | 24,195,467 | 22,897,471 | 20,905,497 |
| Net profit | 1.06 | 0.77 | 0.98 | 1.79 |
| Free cash flow ¹⁾ | 1.55 | -1.25 | -0.83 | 0.75 |
| Group equity | 11.18 | 9.74 | 10.06 | 9.52 |
| Dividend ⁴⁾ | 0.61 | 0.54 | 0.72 | 0.85 |
| Average number of employees (FTE's) | 2,796 | 2,926 | 2,776 | 2,234 |

1) Free cash flow is defined as the balance of the net cash flow from operating- and investing activities.

2) Capital employed is the balance sheet total minus cash and cash equivalents and current non-interest bearing obligations (including current part of provisions).

3) The data per share are calculated based on the weighted average number of issued shares. The data per share for the years 2011-2013 have been adjusted for the dilution resulting from the issue of stock dividend charged to the share premium reserve in accordance with the International Financial Reporting Standards (IAS33). The applied adjustment factor in the reporting year for 2013 and for previous years is 0.98171.

4) The dividend per share relating to the financial year 2014 concerns the proposal to be submitted to the General Meeting of Shareholders.